

# Elicitation of preference systems: Two procedures and their application to decision making under severe uncertainty

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## ABSTRACT

In [1], we considered **preference systems** for modelling decision makers (DMs) with weakly structured preferences.

Now we present **elicitation procedures** enabling decision makers to report their underlying preference system while having to answer **fewest possible simple ranking questions**. Two different approaches are followed, based on either

- **consideration times** or
- **labels of preference strength**.

We briefly discuss applications to decision under uncertainty.

**Quick tour: Only look at the gray boxes!**

## PRELIMINARIES

Let  $A = \{a_1, \dots, a_n\}$  be a **finite set of consequences** that choices of a decision maker could possibly yield.

For a binary relation  $R \subseteq A \times A$  on  $A$ , we denote by

- $P_R \subseteq A \times A$  its **strict part**
- $I_R \subseteq A \times A$  its **indifference part**
- $C_R \subseteq A \times A$  its **incomparable part**
- $H_R \subseteq A \times A$  its **transitive hull**

**Definition 1** A triplet  $\mathcal{A} = [A, R_1, R_2]$  where  $R_1 \subseteq A \times A$  is a pre-order on  $A$  and  $R_2 \subseteq R_1 \times R_1$  is a pre-order on  $R_1$  is called a **preference system** on  $A$ .

**Interpretation of preference systems:**

- $(a, b) \in R_1$ : "a at least as desirable as b" (**ordinal part**)
- $((a, b), (c, d)) \in R_2$ : "exchanging b by a is at least as desirable as exchanging d by c" (**cardinal part**)

**Definition 2**  $\mathcal{A} = [A, R_1, R_2]$  is called **consistent** if there exists a function  $u : A \rightarrow [0, 1]$  such that for all  $a, b, c, d \in A$ :

- i)  $(a, b) \in R_1$  implies  $u(a) \geq u(b)$  with equality iff  $(a, b) \in I_{R_1}$ .
- ii)  $((a, b), (c, d)) \in R_2$  implies  $u(a) - u(b) \geq u(c) - u(d)$  with equality iff  $((a, b), (c, d)) \in I_{R_2}$ .

The set of all such  $u$  is denoted by  $\mathcal{U}_{\mathcal{A}}$ .

**Comment:** Consistency can be checked by solving one linear optimization problem (see [1, Proposition 1]).

## REFERENCES

[1] C. Jansen, G. Schollmeyer, and T. Augustin. Concepts for decision making under severe uncertainty with partial ordinal and partial cardinal preferences. *International Journal of Approximate Reasoning*, 98:112 – 131, 2018.

Further relevant references are given in [1].

## MAIN QUESTION & IDEA

**Goal:** Elicit the decision maker's true preference system

$$\mathcal{A}^* = [A, R_1^*, R_2^*]$$

by asking as few as possible ranking questions about  $R_1^*$ .

**Two different approaches:**

**A1:** For every presented pair  $\{a_i, a_j\}$  with  $(a_i, a_j) \in R_1^*$ , we measure the DM's **consideration time**  $t_{ij} > 0$  and use these times for constructing  $R_2$  (hopefully matching  $R_2^*$ ).

**A2:** For every presented pair  $\{a_i, a_j\}$  with  $(a_i, a_j) \in R_1^*$ , collect a label of **preference strength** and utilize the collected labels for constructing  $R_2$  (hopefully matching  $R_2^*$ ).

## ASSUMPTIONS FOR A1

**Intuition:** The stonger the DM prefers  $a_i$  over  $a_j$ , the lower is the consideration time  $t_{ij}$ . More formal:

**Assumption 1** For  $(a_i, a_j), (a_k, a_l) \in R_1^*$  the following holds:

- i)  $t_{kl} > t_{ij} > 0$  if and only if  $((a_i, a_j), (a_k, a_l)) \in P_{R_2^*}$
- ii)  $t_{kl} = t_{ij} > 0$  if and only if  $((a_i, a_j), (a_k, a_l)) \in I_{R_2^*}$
- iii)  $t_{ij} = t_{ji} = c_\infty$  if and only if  $(a_i, a_j) \in I_{R_1^*}$

**Assumption 2** For  $(a_i, a_j), (a_j, a_k) \in P_{R_1^*}$  we have  $\frac{1}{t_{ij}} + \frac{1}{t_{jk}} = \frac{1}{t_{ik}}$ , whenever  $(a_i, a_k) \in P_{R_1^*}$ .

**Assumption 3** For  $(a_i, a_j) \in I_{R_1^*}$  we have

- i)  $t_{ki} = t_{kj}$  whenever  $(a_k, a_i), (a_k, a_j) \in P_{R_1^*}$  and
- ii)  $t_{ik} = t_{jk}$  whenever  $(a_i, a_k), (a_j, a_k) \in P_{R_1^*}$ .

## ASSUMPTIONS FOR A2

**Intuition:** DM assigns a label  $\ell_r^{ij} \in \mathcal{L}_r := \{\mathbf{n}, \mathbf{c}, 0, 1, \dots, r\}$  to every  $(a_i, a_j)$  by labelling function  $\ell_r : A \times A \rightarrow \mathcal{L}_r$ :

- $\mathbf{n}$ : non-comparable
- $\mathbf{c}$ : strict preference of unknown strength
- $0$ : indifferent
- $1, \dots, r$ : strict preference of increasing strength

**Assumption 4** It holds that

- i)  $(a_i, a_j) \in I_{R_1^*} \Leftrightarrow \ell_r^{ij} = 0$
- ii)  $(a_i, a_j) \in P_{R_1^*} \Leftrightarrow \ell_r^{ij} \in \mathcal{L}_r \setminus \{\mathbf{n}, 0\} \wedge \ell_r^{ji} = \mathbf{n}$
- iii)  $(a_i, a_j) \in C_{R_1^*} \Leftrightarrow \ell_r^{ij} = \ell_r^{ji} = \mathbf{n}$

**Assumption 5** For all  $(a_i, a_j), (a_k, a_l) \in R_1^*$  the following holds:

- i)  $\ell_r^{ij} > \ell_r^{kl} \Rightarrow ((a_i, a_j), (a_k, a_l)) \in P_{R_2^*}$
- ii)  $\ell_r^{ij} = \ell_r^{kl} = 0 \Rightarrow ((a_i, a_j), (a_k, a_l)) \in I_{R_2^*}$
- iii)  $\ell_r^{ij} = \mathbf{c} \vee \ell_r^{kl} = \mathbf{c} \Leftrightarrow ((a_i, a_j), (a_k, a_l)) \in C_{R_2^*}$

**Assumption 6** For all  $((a_i, a_j), (a_k, a_l)) \in P_{R_2^*}$  the statement  $\ell_r^{ij} = \ell_r^{kl} = x \notin \{0, \mathbf{n}, \mathbf{c}\}$  implies that  $\{1, \dots, r\} \subset \ell_r(A \times A)$ .

## A1: UTILIZING META DATA ON CONSIDERATION TIME

**Procedure 1:** Start with empty relations  $R_1 = \emptyset$  and  $C = \emptyset$  and ask the DM successively about the preferences between all pairs  $\{a_i, a_j\} \in A_{\{2\}}$  of consequences, where  $A_{\{2\}} := \{\{a, b\} : a \neq b \in A\}$ . There are four possibilities:

- i) DM judges  $a_i$  and  $a_j$  incomparable. Set  $C = C \cup \{(a_j, a_i), (a_i, a_j)\}$  and  $t_{ij} = t_{ji} = 0$ .
- ii) DM ranks  $a_i$  strictly better than  $a_j$ . Set  $R_1 = R_1 \cup \{(a_i, a_j)\}$  and measure consideration time  $t_{ij} > 0$ . Set  $t_{ji} = 0$ .
- iii) DM ranks  $a_j$  strictly better than  $a_i$ . Set  $R_1 = R_1 \cup \{(a_j, a_i)\}$  and measure consideration time  $t_{ji} > 0$ . Set  $t_{ij} = 0$ .
- iv) DM is indifferent between  $a_j$  and  $a_i$ . Set  $R_1 = R_1 \cup \{(a_i, a_j), (a_j, a_i)\}$  and  $t_{ij} = t_{ji} = c_\infty > \max\{t_{pq} : (a_p, a_q) \in P_{R_1^*}\}$ .

Define  $R_2$  by setting  $((a_i, a_j), (a_k, a_l)) \in R_2 \Leftrightarrow t_{kl} - t_{ij} \geq 0 \wedge t_{ij} > 0$ .

**Findings for Procedure 1:**

**Proposition 1** Under Assumption 1, Procedure 1 produces the DM's true preference system  $\mathcal{A}^* = [A, R_1^*, R_2^*]$ .

**Proposition 2** Under Assumptions 1, 2 and 3 the DM's true preference system  $\mathcal{A}^* = [A, R_1^*, R_2^*]$  is consistent if and only if  $R_1^*$  is transitive.

**Procedure 1\*:** Suppose after  $k$  steps of Procedure 1 we have elicited  $R_1^k$  and  $C^k$ . Sample the next pair to present from

$$A_{\{2\}} \setminus \{\{a, b\} : (a, b) \in H_{R_1^k} \vee (b, a) \in H_{R_1^k} \vee (a, b) \in C^k\}$$

and compute the missing times by using Assumption 2.

**Findings for Procedure 1\*:**

**Proposition 3** Under Assumptions 1, 2 and 3, Procedure 1\* terminates in  $\mathcal{A}^*$  if and only if  $R_1^*$  is transitive.

## A2: UTILIZING LABELS OF PREFERENCE STRENGTH

**Procedure 2:** Consider a DM with labelling function  $\ell_r : A \times A \rightarrow \mathcal{L}_r$ . Start with two empty relations  $R_1 = \emptyset$  and  $R_2 = \emptyset$  and ask the DM successively about the preferences between all pairs  $(a_i, a_j) \in A \times A$ . There are the following possibilities:

- i) If  $\ell_r^{ij} \in \mathcal{L}_r \setminus \{\mathbf{n}, 0\}$ , set  $R_1 = R_1 \cup \{(a_i, a_j)\}$ .
- ii) If  $\ell_r^{ij} = 0$ , set  $R_1 = R_1 \cup \{(a_i, a_j), (a_j, a_i)\}$ .
- iii) If  $\ell_r^{ij} = \mathbf{n}$ , set  $R_1 = R_1$ .

Define  $R_2$  by setting  $((a_i, a_j), (a_k, a_l)) \in R_2 \Leftrightarrow \ell_r^{ij} > \ell_r^{kl} \vee \ell_r^{ij} = \ell_r^{kl} = 0$

**Findings for Procedure 2:**

**Proposition 4** The following two statements hold true:

- i) If, for some  $r \in \mathbb{N}$ ,  $\ell_r : A \times A \rightarrow \mathcal{L}_r$  satisfies assumptions 4 and 5, then Procedure 2 produces a sub-system of the decision maker's true preference system  $\mathcal{A}^*$ . Particularly, the procedure produces a consistent preference system whenever  $\mathcal{A}^*$  is consistent.
- ii) There exists  $r_0 \in \mathbb{N}$  such that if  $\ell_{r_0} : A \times A \rightarrow \mathcal{L}_{r_0}$  satisfies assumptions 4, 5 and 6, then Procedure 2 produces the true  $\mathcal{A}^*$ .

## OUTLOOK: DECISION MAKING UNDER SEVERE UNCERTAINTY

**Situation:** Suppose we have two uncertain acts  $X_1, X_2 : S \rightarrow A$  and some probability  $\pi$  on  $S$ . To check if

$$(*) \forall u \in \mathcal{U}_{\mathcal{A}^*} : \mathbb{E}_\pi(u \circ X_1) \geq \mathbb{E}_\pi(u \circ X_2)$$

holds, we can proceed as follows: Denote by  $\mathcal{A}_1, \mathcal{A}_2, \dots$  the preference system after step 1, 2, ... of Procedure 1 or 2.

As this implies  $\mathcal{U}_{\mathcal{A}_1} \supseteq \mathcal{U}_{\mathcal{A}_2} \supseteq \dots$ , after each step  $k$  of the Procedure we can check (see [1, Prop. 5 i]) if

$$\forall u \in \mathcal{U}_{\mathcal{A}_k} : \mathbb{E}_\pi(u \circ X_1) \geq \mathbb{E}_\pi(u \circ X_2)$$

and directly conclude (\*) if so.

**DM solves problem by only answering simple ranking questions about  $R_1^*$ !**