

# Methods for eliciting preference systems with applications to decision making under severe uncertainty

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IFORS 2021 Virtual

# Problem and motivation

We consider the basic model of finite **Decision Theory**:

- $A = \{a_1, \dots, a_n\}$  denotes a finite set of *consequences*.
- $S = \{s_1, \dots, s_m\}$  denotes a finite set of *states*.
- $\mathcal{G} \subseteq A^S = \{X : S \rightarrow A\}$  denotes a finite set of *acts*.

**Goal:** Find optimal acts via some *choice function*

$$ch : 2^{\mathcal{G}} \rightarrow 2^{\mathcal{G}} \text{ with } ch(\mathcal{D}) \subseteq \mathcal{D} \text{ for all } \mathcal{D} \in 2^{\mathcal{G}}$$

that best possibly utilizes the available information.

**Classical approach:** *If both*

- I) *preferences* on  $A$  are characterized by a cardinal utility  $u : A \rightarrow \mathbb{R}$  and
- II) *beliefs* on  $S$  are characterized by a classical probability  $\pi$ ,

then one commonly *maximizes expected utility*, i.e. defines

$$ch_{u,\pi}(\mathcal{D}) := \left\{ Y \in \mathcal{D} : \mathbb{E}_{\pi}(u \circ Y) \geq \mathbb{E}_{\pi}(u \circ X) \text{ for all } X \in \mathcal{D} \right\}$$

## Problem and motivation, continued

**Obviously:** If assumptions I) and/or II) are not satisfied, then  $ch_{u,\pi}(\mathcal{D})$  in general *won't be well-defined*.

**Problem:** In practice, this will often be the case.

(Requires *strong axiomatic assumptions*, e.g. the axioms of Savage)

**Idea:** Replace

- $u$  by a set  $\mathcal{U}$  of compatible utility functions on  $A$  and
- $\pi$  by a set  $\mathcal{M}$  of compatible probability measures on  $S$

and generalize  $ch_{u,\pi}$  to a choice function  $ch_{\mathcal{U},\mathcal{M}}$  utilizing exactly the information encoded in  $\mathcal{U}$  and  $\mathcal{M}$  (and *nothing more* than that).

**Details:** There are several ways to proceed. We focus on the approach introduced in Jansen, Schollmeyer & Augustin (2018, Int. J. Approx. Reason).

(briefly summarized on the next three slides)

# Modelling the set $\mathcal{U}$

**Notation:** Binary relation  $R$  has *strict part*  $P_R$  and *indifference part*  $I_R$ .

## Preference system & Consistency

Let  $A$  denote a set of consequences. Let further

- $R_1 \subseteq A \times A$  be a binary relation on  $A$
- $R_2 \subseteq R_1 \times R_1$  be a binary relation on  $R_1$

The triplet  $\mathcal{A} = [A, R_1, R_2]$  is called a *preference system* on  $A$ . We call  $\mathcal{A}$  *consistent* if there exists  $u : A \rightarrow [0, 1]$  such that for all  $a, b, c, d \in A$ :

- $(a, b) \in R_1 \Rightarrow u(a) \geq u(b)$  (with  $=$  iff  $\in I_{R_1}$ ).
- $((a, b), (c, d)) \in R_2 \Rightarrow u(a) - u(b) \geq u(c) - u(d)$  (with  $=$  iff  $\in I_{R_2}$ ).

The set of all representations  $u$  of  $\mathcal{A}$  is denoted by  $\mathcal{U}_{\mathcal{A}}$ .

**Interpretation of the components of  $\mathcal{A}$ :**

- $(a, b) \in R_1$ : “ $a$  is at least as desirable as  $b$ ”
- $((a, b), (c, d)) \in R_2$ : “exchanging  $b$  by  $a$  is at least as desirable as  $d$  by  $c$ ”

# Modelling the set $\mathcal{M}$

The agent's uncertainty among the elements of  $S$  is characterized by a polyhedral *credal set* of probability measures of the form

$$\mathcal{M} = \left\{ \pi \in \mathcal{P} : \underline{b}_\ell \leq \mathbb{E}_\pi(f_\ell) \leq \bar{b}_\ell \text{ for } \ell = 1, \dots, r \right\}$$

where  $\mathcal{P}$  denotes the set of all probability measures on  $(S, 2^S)$  and

- $f_1, \dots, f_r : S \rightarrow \mathbb{R}$  are real-valued mappings and
- $\underline{b}_\ell \leq \bar{b}_\ell, \ell = 1, \dots, r$ , are lower and upper expectation bounds.

$\Rightarrow$  Very general uncertainty model *capturing special cases* such as

- *Classical probability*
- *Interval probability*
- *Lower previsions*
- *Linear partial information*
- *Contamination models*

## Decision making based on $\mathcal{U}_{\mathcal{A}}$ and $\mathcal{M}$

Jansen, Schollmeyer & Augustin (2018, *Int. J. Approx. Reason*) proposes several choice functions based on the sets  $\mathcal{U}_{\mathcal{A}}$  and  $\mathcal{M}$  and provide *linear programming based algorithms* for their evaluation.

We focus on one specific choice function, namely  $\text{ch}_{\mathcal{A},\mathcal{M}} : 2^{\mathcal{G}} \rightarrow 2^{\mathcal{G}}$  with

$$\text{ch}_{\mathcal{A},\mathcal{M}}(\mathcal{D}) := \left\{ Y \in \mathcal{D} : \nexists X \in \mathcal{D} \text{ s.t. } \mathbb{E}_{\pi}(u \circ X) \geq \mathbb{E}_{\pi}(u \circ Y) \text{ for all } u \in \mathcal{U}_{\mathcal{A}}, \pi \in \mathcal{M} \right\}$$

The choice function  $\text{ch}_{\mathcal{A},\mathcal{M}}$  ...

- ... selects acts that are *not expectation dominated* by any other act for arbitrary compatible pairs  $(u, \pi) \in \mathcal{U}_{\mathcal{A}} \times \mathcal{M}$ .
- ... can be evaluated by using *linear programming* theory.
- ... can be thought of as a generalization of *first order stochastic dominance* to partially cardinal and partially ordinal scaled spaces.

# Main focus today: Eliciting $\mathcal{A}^* = [A, R_1^*, R_2^*]$ efficiently

**Goal:** Elicit an agent's true preference system

$$\mathcal{A}^* = [A, R_1^*, R_2^*]$$

by asking as few as possible ranking questions only about  $R_1^*$ .

**Two different elicitation procedures:**

- **Procedure 1:** For every presented pair  $\{a_i, a_j\}$  with  $(a_i, a_j) \in R_1^*$ , we measure the agent's **consideration time**  $t_{ij} > 0$  and use these times for constructing  $R_2$  (hopefully matching  $R_2^*$ ).
- **Procedure 2:** For every presented pair  $\{a_i, a_j\}$  with  $(a_i, a_j) \in R_1^*$ , we collect a label of **preference strength** and utilize the collected labels for constructing  $R_2$  (hopefully matching  $R_2^*$ ).

**Question:** Under which conditions do Procedures 1 and 2 produce the agent's true preference system  $\mathcal{A}^* = [A, R_1^*, R_2^*]$ ?

# Procedure 1: Time elicitation

## Time elicitation

**Input:**  $A = \{a_1, \dots, a_n\}$ ;  $R_1 = \emptyset$ ;  $C = \emptyset$ ;

**Output:**  $\mathcal{A} = [A, R_1, R_2]$ ;

**Procedure:** Present all pairs  $\{a_i, a_j\}$  from  $A_{\{2\}} := \{\{a, b\} : a \neq b \in A\}$ .

- i) Agent judges  $a_i$  and  $a_j$  incomparable. Set  $C = C \cup \{(a_j, a_i), (a_i, a_j)\}$  and  $t_{ij} = t_{ji} = 0$ .
- ii) Agent ranks  $a_i$  strictly better than  $a_j$ . Set  $R_1 = R_1 \cup \{(a_i, a_j)\}$  and measure consideration time  $t_{ij} > 0$ . Set  $t_{ji} = 0$ .
- iii) Agent ranks  $a_j$  strictly better than  $a_i$ . Set  $R_1 = R_1 \cup \{(a_j, a_i)\}$  and measure consideration time  $t_{ji} > 0$ . Set  $t_{ij} = 0$ .
- iv) Agent is indifferent between  $a_j$  and  $a_i$ . Set  $R_1 = R_1 \cup \{(a_i, a_j), (a_j, a_i)\}$  and  $t_{ij} = t_{ji} = c_\infty > \max\{t_{pq} : (a_p, a_q) \in P_{R_1^*}\}$ .

**Define**  $R_2$  by setting  $((a_i, a_j), (a_k, a_l)) \in R_2 \iff t_{kl} - t_{ij} \geq 0 \wedge t_{ij} > 0$ .



# Procedure 1: Assumptions

## Assumption 1

For  $(a_i, a_j), (a_k, a_l) \in R_1^*$  the following holds:

- i)  $t_{kl} > t_{ij} > 0$  if and only if  $((a_i, a_j), (a_k, a_l)) \in P_{R_2^*}$
- ii)  $t_{kl} = t_{ij} > 0$  if and only if  $((a_i, a_j), (a_k, a_l)) \in I_{R_2^*}$
- iii)  $t_{ij} = t_{ji} = c_\infty$  if and only if  $(a_i, a_j) \in I_{R_1^*}$

## Assumption 2

For  $(a_i, a_j), (a_j, a_k) \in P_{R_1^*}$  we have  $\frac{1}{t_{ij}} + \frac{1}{t_{jk}} = \frac{1}{t_{ik}}$ , whenever  $(a_i, a_k) \in P_{R_1^*}$ .

## Assumption 3

For  $(a_i, a_j) \in I_{R_1^*}$  we have

- i)  $t_{ki} = t_{kj}$  whenever  $(a_k, a_i), (a_k, a_j) \in P_{R_1^*}$  and
- ii)  $t_{ik} = t_{jk}$  whenever  $(a_i, a_k), (a_j, a_k) \in P_{R_1^*}$ .

# Procedure 1: Findings

## Proposition 1

Under Assumption 1, time elicitation produces the agents's true preference system  $\mathcal{A}^* = [A, R_1^*, R_2^*]$ .

## Proposition 2

Under Assumptions 1, 2 and 3 the true preference system  $\mathcal{A}^* = [A, R_1^*, R_2^*]$  is consistent if and only if  $R_1^*$  is transitive.

**Procedure 1\*:** Suppose that after  $k$  steps of Procedure 1 we have elicited  $R_1^k$  and  $C^k$ . Sample the next pair to present from

$$A_{\{2\}} \setminus \{ \{a, b\} : (a, b) \in H_{R_1^k} \vee (b, a) \in H_{R_1^k} \vee (a, b) \in C^k \}$$

and *compute* the missing times by using Assumption 2.

## Proposition 3

Under Assumptions 1, 2 and 3, Procedure 1\* terminates in  $\mathcal{A}^*$  if and only if  $R_1^*$  is transitive. By Proposition 2 we know  $\mathcal{A}^*$  is consistent in this case.

## Procedure 2: Label elicitation

**Setup:** Agent assigns a label  $\ell_r^{ij} \in \mathcal{L}_r := \{\mathbf{n}, \mathbf{c}, 0, 1, \dots, r\}$  to every  $(a_i, a_j)$  by some *labelling function*  $\ell_r : A \times A \rightarrow \mathcal{L}_r$ :

- $\mathbf{n}$  : non-comparable
- $\mathbf{c}$  : strict preference of unknown strength
- $0$  : indifferent
- $1, \dots, r$  : strict preference of increasing strength

### Label elicitation

**Input:**  $A = \{a_1, \dots, a_n\}$ ;  $R_1 = \emptyset$ ; number of labels  $r$ ;

**Output:**  $\mathcal{A} = [A, R_1, R_2]$ ;

**Procedure:** Present all pairs  $(a_i, a_j) \in A \times A$ .

- i) If  $\ell_r^{ij} \in \mathcal{L}_r \setminus \{\mathbf{n}, 0\}$ , set  $R_1 = R_1 \cup \{(a_i, a_j)\}$ .
- ii) If  $\ell_r^{ij} = 0$ , set  $R_1 = R_1 \cup \{(a_i, a_j), (a_j, a_i)\}$ .
- iii) If  $\ell_r^{ij} = \mathbf{n}$ , set  $R_1 = R_1$ .

Define  $R_2$  by setting  $((a_i, a_j), (a_k, a_l)) \in R_2 \iff \ell_r^{ij} > \ell_r^{kl} \vee \ell_r^{ij} = \ell_r^{kl} = 0$

## Procedure 2: Assumptions

### Assumption 4

- i)  $(a_i, a_j) \in I_{R_1^*} \Leftrightarrow \ell_r^{ij} = 0$
- ii)  $(a_i, a_j) \in P_{R_1^*} \Leftrightarrow \ell_r^{ij} \in \mathcal{L}_r \setminus \{\mathbf{n}, 0\} \wedge \ell_r^{ii} = \mathbf{n}$
- iii)  $(a_i, a_j) \in C_{R_1^*} \Leftrightarrow \ell_r^{ij} = \ell_r^{ji} = \mathbf{n}$

### Assumption 5

For all  $(a_i, a_j), (a_k, a_l) \in R_1^*$  the following holds:

- i)  $\ell_r^{ij} > \ell_r^{kl} \Rightarrow ((a_i, a_j), (a_k, a_l)) \in P_{R_2^*}$
- ii)  $\ell_r^{ij} = \ell_r^{kl} = 0 \Rightarrow ((a_i, a_j), (a_k, a_l)) \in I_{R_2^*}$
- iii)  $\ell_r^{ij} = \mathbf{c} \vee \ell_r^{kl} = \mathbf{c} \Leftrightarrow ((a_i, a_j), (a_k, a_l)) \in C_{R_2^*}$

### Assumption 6

For all  $((a_i, a_j), (a_k, a_l)) \in P_{R_2^*}$  the statement  $\ell_r^{ij} = \ell_r^{kl} = x \notin \{0, \mathbf{n}, \mathbf{c}\}$  implies that  $\{1, \dots, r\} \subset \ell_r(A \times A)$ .

## Procedure 2: Findings

### Proposition 4

The following two statements hold true:

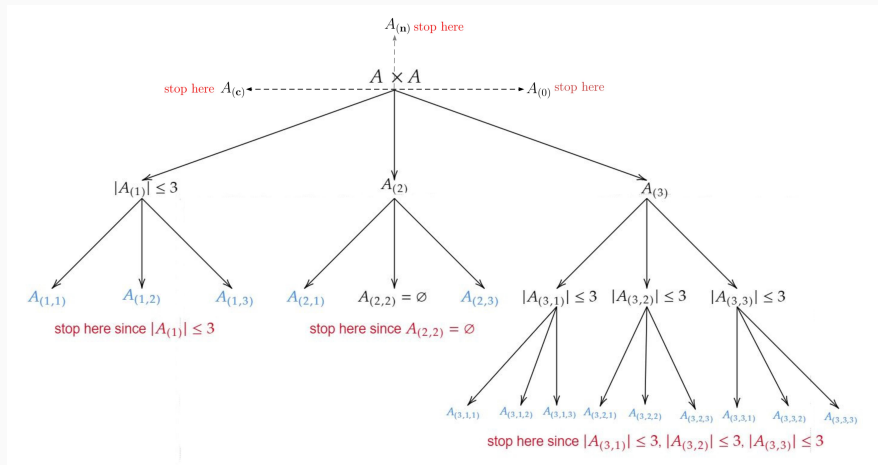
- i) If, for some  $r \in \mathbb{N}$ ,  $\ell_r : A \times A \rightarrow \mathcal{L}_r$  satisfies Assumptions 4 and 5, then Procedure 2 produces a sub-system of the decision maker's true preference system  $\mathcal{A}^*$ . Particularly, the procedure produces a consistent preference system whenever  $\mathcal{A}^*$  is consistent.
- ii) There exists  $r_0 \in \mathbb{N}$  such that if  $\ell_{r_0} : A \times A \rightarrow \mathcal{L}_{r_0}$  satisfies Assumptions 4, 5 and 6, then Procedure 2 produces the true  $\mathcal{A}^*$ .

**Challenge:** Although Prop. 4 ii) guarantees that Procedure 2 reproduces the agent's true preference system for some number of labels  $r^*$ , labelling in accordance with the assumptions might be *too demanding* if  $r^*$  is large.

**Solution:** Use a *relatively small* number of labels and restart elicitation on those pairs with equal label. Stop as soon as you know that equal labels *originate from indifference*.

# Procedure 2: Hierarchical version

Graphical intuition:



# Hierarchical version: Findings

For the hierarchical version of label elicitation to work, we need to assume that the agent is able to *adapt* the labelling function to arbitrary subsets.

Formally, we arrive at:

## Assumption 7

For every  $N \subseteq A \times A$  the labels on the restricted set of pairs  $N$  are given w.r.t. a labelling function  $\ell_{(N,r)} : N \rightarrow \mathcal{L}_r$  satisfying Assumptions 4, 5 and 6.

This indeed allows the following Proposition:

## Proposition 5

Let Assumption 7 hold true. For  $n = |A|$  consequences and  $r \geq 2$  labels, the hierarchical version of Procedure 2 terminates in  $\mathcal{A}^*$  after at most  $\max\{1, \lceil \frac{n^2-r}{r-1} \rceil + 1\}$  elicitation rounds.

# Application to decision making under uncertainty

We now return to *decision under uncertainty*:

- Consider the decision problem  $\mathcal{G}$  under uncertainty model  $\mathcal{M}$ .
- Suppose  $\mathcal{A}^*$  is elicited by either Procedure 1 or 2 (or some variant).
- Let  $\mathcal{A}_1, \mathcal{A}_2, \dots$  be the preference system after elicitation step 1, 2,  $\dots$ .

## Proposition 6

Let the assumptions of the used procedure be satisfied. Then, for any  $k$  :

$$X \in ch_{\mathcal{A}_k, \mathcal{M}}(\mathcal{G}) \Rightarrow X \in ch_{\mathcal{A}^*, \mathcal{M}}(\mathcal{G})$$

## Why is this good?

If an act is optimal w.r.t. the preference system  $\mathcal{A}_k$  elicited so far, we can terminate elicitation and *conclude* that it is optimal also w.r.t. the agent's *true preference system*  $\mathcal{A}^*$ .

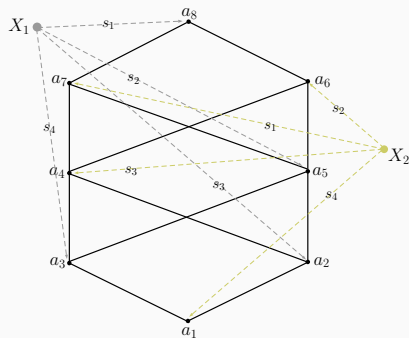


# A small example

- Consider the following decision problem:

	$S_1$	$S_2$	$S_3$	$S_4$
$X_1$	$a_8$	$a_5$	$a_2$	$a_3$
$X_2$	$a_7$	$a_6$	$a_4$	$a_1$

Decision problem



Hasse diagram of  $R_1^*$

- The relation  $R_2^*$  is given as the transitive hull of (where  $e_{ij} := (a_i, a_j)$ ):

$$e_{31}P_{R_2^*}e_{52}P_{R_2^*}e_{74}P_{R_2^*}e_{21}I_{R_2^*}e_{64}I_{R_2^*}e_{42}I_{R_2^*}e_{86}P_{R_2^*}e_{87}P_{R_2^*}e_{53}P_{R_2^*}e_{75}P_{R_2^*}e_{65}P_{R_2^*}e_{43}$$

- Let  $\mathcal{M} = \{\pi\}$ , where  $\pi$  is the uniform distribution on  $S$ .

## A small example, continued

Assume elicitation is done by using Procedure 2 with  $\ell_5 : A \times A \rightarrow \mathcal{L}_5$ .

Moreover, assume the first four elicitation steps look as follows:

Elicitation step	Presented pair	Label of the pair
1	$(a_8, a_7)$	$\ell_5^{87} = 2$
2	$(a_6, a_5)$	$\ell_5^{65} = 1$
3	$(a_3, a_1)$	$\ell_5^{31} = 3$
4	$(a_4, a_2)$	$\ell_5^{42} = 2$

Then, for every  $u \in \mathcal{U}_{\mathcal{A}_4}$  we can go on computing (where  $u_i := u(a_i)$ ):

$$4 \cdot (\mathbb{E}_\pi(u \circ X_1) - \mathbb{E}_\pi(u \circ X_2)) = \underbrace{(u_8 - u_7) - (u_6 - u_5)}_{>0, \text{ since } (e_{87}, e_{65}) \in P_{R_2}} + \underbrace{(u_3 - u_1) + (u_4 - u_2)}_{>0, \text{ since } (e_{31}, e_{42}) \in P_{R_2}} > 0$$

Thus  $X_1 \in ch_{\mathcal{A}_4, \mathcal{M}}(\mathcal{G})$ . Thus  $X_1 \in ch_{\mathcal{A}^*, \mathcal{M}}(\mathcal{G})$  by Prop. 6.

**!! We concluded that  $X_1$  is optimal by asking four simple ranking questions. !!**

# Ongoing and future research

There are several promising perspectives for future research:

- Finding data-driven methods for presenting the *most promising* pair of consequences in each elicitation step. (*Learn from previous rounds.*)
- Develop methods that *flexibly mix hierarchical and non-hierarchical procedures* to speed up elicitation.
- Investigate stopping properties of the procedures for choice functions other than  $ch_{\mathcal{A},\mathcal{M}}$ .